

## Variance Report Added On: 04-08-2025

Willow Bend		
Added By: Natalie Dixon	Status: Approved	
Month: March	Year: 2025	
Income for Month: \$76,139	Budgeted Income for Month: \$82,369	Favorable (Unfavorable) Income Variance: (\$6,230)
Expense for Month: \$45,987	Budgeted Expense for Month: \$47,327	Favorable (Unfavorable) Expense Variance: \$1,340
NOI Favorable (Unfavorable) Variance for Month: (\$4,890)	NOI Favorable (Unfavorable) Variance YTD: (\$7,735)	
Occupancy for the Month: 90%	Occupancy Budgeted: 94%	

## Summary:

## **Largest Variances**

- Income (\$6.2k) due to (\$4.1k) in vacancy and (\$1.2k) in bad debt
- $\bullet$  Utilities (\$1.2k) due to water expense-water leak inspections were completed Monday
- Repairs +\$2.6k due to no snow and timing of landscaping invoices. Offset by unfavorable expenses due to timing of Feb invoices-expenses in line with budget YTD
- Make REady (\$1.4k) due to carpet replacements needed

Current Occupancy 84.85% vs 89.59% for the same time last year.

Move outs scheduled for: May (2), June (1) July (1)

May Occupancy Projection 85%

Pictures of A203 floors that were refinished because of stains, wear and tear.

Projects-FIOS installation is in process in the apartments. Hallway touch up painting pending.

Focus is on improving occupancy. Specials and leasing incentives were placed on stale units, with a few applications, however they were denied or cancelled. Stale units have been walked a few times and punch lists created for any items noted. We have mini-modeled a few apartments.

Uploaded Variance Excel: View Variance Report Excel

Uploaded Market Comp Excel: View Market Comp Excel

