

Variance Report Added On: 02-17-2025

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Willow Bend		
Added By: Natalie Dixon	Status: Approved	
Month: December	Year: 2024	
Income for Month: \$94,951	Budgeted Income for Month: \$84,744	Favorable (Unfavorable) Income Variance: \$10,207
Expense for Month: \$53,411	Budgeted Expense for Month: \$46,165	Favorable (Unfavorable) Expense Variance: (\$7,246)
NOI Favorable (Unfavorable) Variance for Month: \$2,962	NOI Favorable (Unfavorable) Variance YTD: \$16,360	
Occupancy for the Month: 98%	Occupancy Budgeted: 95%	

Summary:

Largest Variances

- Income +\$10.2k due to +\$2.8k in vacancy, +\$2.4k in ELT fees, and +\$5.3k in doubtful accounts and no bad debt this period. Offset by (\$2.2k) in GPR
- Utilities (\$1.2k) due to unfavorable water/sewer expense (usage is down though)
- Payroll (\$1.1k) primarily due to benefits
- Repairs (\$4.4k) due to PM jetting performed, paint repairs due to leaks, and timing of Terry tree invoice for removal of dead tree/branches Current Occupancy 90.91% vs 90.42% for the same time last year.

Move outs scheduled for: February (1) March (0) April (3)

February: Occupancy Projection 91%

Overall the property performed well financially for the year, particularly vacancy, bad debt/doubtful accounts, and make ready costs.

Repairs/contractor costs is an area that should improve this year-there were excess plumbing expenses due to issues in C Bldg drains requiring jetting, cameras and repairs. Additionally, we will monitor water expenses closely.

Focus now is on improving the occupancy and trend. Unfortunately there were several eviction/skips and move outs that vacated at the same time. Specials are placed on stale units, as well as additional leasing incentives.

There are no capital projects underway currently. Pictures of make ready apartment attached.

Uploaded Variance Excel: View Variance Report Excel

Uploaded Market Comp Excel: View Market Comp Excel





