

## Variance Report Added On: 02-13-2025

| Westgate Arms  |  |  |
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| Added By:<br>Jeff Wilson   | Status: Approved                                     |  |
| Month:<br>December   | Year: 2024   |  |
| Income for<br>Month:<br>\$65,958   | Budgeted Income for Month: \$68,659                  | Favorable (Unfavorable) Income Variance: (\$2,701) |
| Expense for<br>Month:<br>\$33,868  | Budgeted Expense for Month: \$33,462                 | Favorable (Unfavorable) Expense Variance: (\$406)  |
| NOI<br>Favorable<br>(Unfavorable)<br>Variance<br>for Month:<br>(\$3,107) | NOI Favorable (Unfavorable) Variance YTD: (\$39,845) |  |
| Occupancy<br>for the<br>Month: 94%                                       | Occupancy Budgeted: 97%                              |  |

## Summary:

**Largest Variances** 

## MTD:

- Income (\$2.7k) due to (\$3.2k) in allowance for doubtful accounts, (\$1.6k) in vacancy and (\$1k) in GPR. Offset by +\$2.3k in ELT fees
- G&A (\$1.6k) due to eviction costs

## YTD:

- Make Ready (\$12k)-Budgeted 10 Make readys but completed 15 due to no Renos needed (budgeted 2) and more move outs than budgeted
- Income (\$16k) due to vacancy, bad debt, and unfavorable GPR
- G&A (\$14k) due to software not budgeted (Metatechnical and Fitech), eviction costs (will work to improve collection efforts moving forward), and marketing for pay per lease ads

Current Occupancy 91.84% vs 95.91% for the same time period last year

Move outs scheduled for Feb (1) Mar (2) April (1)

February Occupancy Projection 93%

There are no capital projects underway right now.

Focus is on improving occupancy/trend, special placed on stale unit. All make ready apartments have been walked.

Make ready unit K2 (pictured)

Uploaded Variance Excel: View Variance Report Excel

Uploaded Market Comp Excel:

