

## Variance Report Added On: 10-03-2023

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|---|--|---|
| Haverford Court   |  |   |
| Added By: Shana Simon   | Status: Approved                                   |   |
| Month: August   | Year: 2023   |   |
| Income for Month: \$209,005                                     | Budgeted Income for Month: \$226,536               | Favorable (Unfavorable) Income Variance: (\$17,531) |
| Expense for Month: \$93,096                                     | Budgeted Expense for Month: \$105,919              | Favorable (Unfavorable) Expense Variance: \$12,823  |
| NOI Favorable (Unfavorable)<br>Variance<br>for Month: (\$4,707) | NOI Favorable (Unfavorable) Variance YTD: \$33,491 |   |
| Occupancy for the Month: 95%                                    | Occupancy Budgeted: 96%                            |   |

## Summary:

Occupancy for August is 94.94% we was budgeted for 96.00%. Last year our occupancy was 95.57%. We are trending at 94.30% last year we around the same time we were trending at 93.67%.

MI: Sept. 1 Oct. 0 Nov. 0 MO:Sept. 1 Oct. 2 Nov. 0

We are currently running a move-in special for our one bedroom apartment. We a continuing to encourage our residents to refer friends, family, and co-workers.

We ended August with an unfavorable balance. This was basically due to events we really had no control of. We had a resident death, a resident skip, unexpected last minute move outs along with HVAC issues and replacing resident appliances. Our foot traffic has also slowed down. I believe if we curb our spending and rent our empty apartments we should get back on track.

Capital Projects:

- 1)Landscaping of the front yard. (waiting on approval)
- 2) Converting of the Community Room
- 3) Pitching of Balconies 1 done 29 more to go (Budgeted for 30)
- 4) Asphalt of Alleyway (Done)
- 5) Install of Mailbox West Building (Done)

Uploaded Variance Excel: View Variance Report Excel

Uploaded Market Comp Excel: View Market Comp Excel

