

Variance Report Added On: 03-01-2025

| Bromley House | | |
|---|--|--|
| Added By: Dawn Buck | Status: Approved | |
| Month: January | Year: 2025 | |
| Income for Month: \$286,062 | Budgeted Income for Month: \$279,729 | Favorable (Unfavorable) Income Variance: \$6,333 |
| Expense for Month: \$144,225 | Budgeted Expense for Month: \$125,496 | Favorable (Unfavorable) Expense Variance: (\$18,728) |
| NOI Favorable (Unfavorable) Variance for Month: (\$12,396) | NOI Favorable (Unfavorable) Variance YTD: (\$12,396) | |
| Occupancy for the Month: 96% | Occupancy Budgeted: 95% | |

Summary:

Largest Variances

- $\bullet \ \, \text{Income} \ +\$6.3 \text{k due to} \ +\$3.5 \text{k in bad debt,} \ +\$1.3 \text{k in vacancy, and} \ +\$3.2 \text{k in court and ELT fees.} \ \ \text{Offset by ($1.2) in laundry income}$
- Utilities (\$4.5k) primarily due to water expense-inspections are being done again
- Payroll (\$3.4k) due to 2 PTO payouts and payroll expenses
- Repairs (\$7.8k) due to (\$2.9k) in snow removal, (\$1.7k) in security patrol due to homeless/car break ins, (\$3.2k) due to several boiler repairs, and (\$2.4k) in electrical due to timing of generator inspections
- Make Ready (\$5k) due to 2 additional completed than budgeted, primarily paint and bath costs

Current Occupancy 93.33% vs. 95.18% for the same time last year.

Move outs scheduled for March: 9 April: 4 May: 2

March Occupancy Projection 94%

Photos: Hallways that have been painted in the A, C and D building

Capital Projects - completion of the roof door replacement project has started back up again now that the weather is warmer. There are no other projects or rehabs underway at this time. Hallway painting was completed. (Both of these projects were approved and started in 2024)

Focus is on improving the occupancy trend. Specials have been placed on stale units and rents adjusted to generate more traffic.

Uploaded Variance Excel: View Variance Report Excel

Uploaded Market Comp Excel: View Market Comp Excel

