

Variance Report Added On: 09-11-2023

450 Green Apartments		
Added By: Jeff Wilson	Status: Approved	
Month: July	Year: 2023	
Income for Month: \$444,888	Budgeted Income for Month: \$421,007	Favorable (Unfavorable) Income Variance: \$23,881
Expense for Month: \$181,855	Budgeted Expense for Month: \$185,421	Favorable (Unfavorable) Expense Variance: \$3,566
NOI Favorable (Unfavorable) Variance for Month: \$27,447	NOI Favorable (Unfavorable) Variance YTD: (\$62,393)	
Occupancy for the Month: 96%	Occupancy Budgeted: 95%	

Summary:

Largest Variances

- GPR (\$16.2k) due to decreases in market rent for low occupancy, Offset by +\$8.4k in favorable occupancy, and +\$15k in Allowance for doubtful accounts-residents received assistance,
- Income +\$18k in Misc. fees such as court cost, damage, late fees, etc.
- Utilities \$6k due to favorable water/sewer expense and income, largely due to overstated accrual in prior month for sewer expense
- Supplies (\$3.1k) due to A/C and Refrigerator purchases
- G&A (\$4.5k) due to legal fees

Current Occupancy 94.42% vs 90.49% for the same time last year.

Move outs scheduled for Sept (9) October (11) November (6)

September Occupancy Projection 93%

Noteworthy:

- Rehabbing unit H103 completed
- Rehabbing unit P100 completed
- Pictures of Reno Apartments attached

Focus right now is on improving the occupancy trend. There are many move outs due to non-renewals for high balances or other misc. issues. Flyers have been sent to prospects, residents for referrals, etc. We have worked with Jeremy to tweak advertising to increase traffic. We are awaiting a start date of the install of the approved 10 storage units. The lockers have been delivered. An email blast to residents is going out this week to pre-lease them, provided they are in good standing at the property.

Uploaded Variance Excel: View Variance Report Excel

Uploaded Market Comp Excel: View Market Comp Excel

