

Variance Report Added On: 07-10-2023

| 450 Green Apartments | | |
|--|--|---|
| Added By: Jeff Wilson | Status: Approved | |
| Month: May | Year: 2023 | |
| Income for Month: \$418,749 | Budgeted Income for Month: \$411,236 | Favorable (Unfavorable) Income Variance: \$7,513 |
| Expense for Month: \$193,277 | Budgeted Expense for Month: \$199,829 | Favorable (Unfavorable) Expense Variance: \$6,602 |
| NOI Favorable (Unfavorable) Variance for Month: \$14,115 | NOI Favorable (Unfavorable) Variance YTD: (\$51,853) | |
| Occupancy for the Month: 94% | Occupancy Budgeted: 95% | |

Summary:

Largest Variances

- Income +\$7.5k due to +\$15.9k in laundry income (likely overstated), +\$7.2k in doubtful accounts due to assistance payments received, (\$11.3k) in GPR due to adjustments for low occupancy, (\$4.1k) in vacancy
- Utilities (\$4.6k) due to unfavorable gas income and water/sewer expense
- Payroll \$4.3k due to ineligibility for 1st qtr NOI bonuses
- Repairs +\$3.8k due to timing of expenses (pending invoices) and low contractor needs
- Make Ready +\$9k due to 5 less completed than budgeted
- G&A (\$5.7k) due to legal fees and credit checks

Current Occupancy 98.03% vs 95.41% for the same time last year.

Move outs scheduled for July (10) August (7) September (8)

July Occupancy Projection 95%

Noteworthy:

- New Maintenance tech George Cieri.
- Domuso payment system implemented 6/1.

Curtis and Jeff plan to reduce spending on contractors and make ready expenses for the rest of the year to balance out the budget. Occupancy has stabilized, however there are additional notices in the fall months that were just posted due to non-renewals/evictions for high balances. The leasing team will continue to push to pre-lease these units. Jeremy assists with creating and sending email blasts with specials to prospects as well as listing specials on website.

Uploaded Variance Excel: View Variance Report Excel

Uploaded Market Comp Excel: View Market Comp Excel

